BUSINESS INSURANCE

014 Editorial Calendar

Issue Dates Ad Closing/ Material Due Dates	Special Reports	Mid-Market	Benefits Management	Rankings/ Research/Data Poster	Special Advertising Sections/ Guides/ Supplements	Conference Distribution Business Insurance Events*
January 6 December 20 December 27	Health Care Reform Employer Update ❖ ● ◆ ▲	Workers Comp Cost Containment ★ ■ ▲ ◆	Mental Health Benefits ❖ ■ ▲ ◆	Health Insurance Exchange Data		Property/Casualty Insurance Joint Industry Forum
January 20 January 3 January 10	D&O Liability Risks ★ ● ▲ ◆	Media Liability Risks ★ ■ ▲ ◆	Web-Based Retirement Planning Tools	D&O Insurer Ranking	Captive Insurance	PLUS D&O Symposium World Captive Forum
February 3 January 17 January 24	Environmental Liability Risks ★ ● ▲ ◆	Risk Management for Financial Services Firms ★ ■ ▲ ◆	Benefits Program Design Strategies			CIAB Legislative Leadership Summit, ABA - Insurance Risk Management Annual Forum
February 17 January 31 February 7	Cyber Risks & Liabilities ★ ● ▲ ◆ *	Coverage Review Strategies ★ ■ ▲ ◆	Health Care Coverage Options	Poster/Survey: Risk Managers' Cyber Risk Concerns		VIRTUAL CAREER FAIR - 2/13 AAMGA Automation & Technology
March 3 February 14 February 21	Emerging Risks and Specialty Lines ★ ● ▲ ◆ ★	Conducting a Captive Feasibility Study ★ ■ ▲ ◆	Medical Stop-Loss Captives ♣ ■ ▲ ◆		Specialty Risk Exposures	NAPSLO Mid-Year Forum NBGH CICA
March 17 February 28 March 7	2014 Innovation Awards, Captive Trends & Profiles, CICA Report ★ ❖ ● ▲ ◆	Protecting Intellectual Property * • • *	Disability Plans	Captive Domicile, Manager Rankings		RISK MANAGEMENT SUMMIT Ad Study
March 31 March 14 March 21	Claims Management Trends, Year-End Financial Analysis ★ ❖ ● ▲ ◆	Evaluating Workers Comp TPAs	Evaluating Benefits TPAs ❖ ■ ▲ ◆	TPA Rankings	Claims Management Technology	IIABA National Legislative Conference & Convention World Health Care Congress

Targeted Coverage for:

★ Risk Manager Benefit Manager

Large Corporate CEO/CFO

■ Middle Market CEO/CFO

Brokers

♦ Insurers/Reinsurers
★ CIO/CTO

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Social Media Risks Risk Management Trends, ★ ● ▲ ◆ ★	Nursing Liability Risks ★ ■ ▲ ◆	Health Care Cost Containment	Poster/Survey: How Technology Has Changed Risk Management	RIMS Preview	PLUS Medical/P&L Symposium
Risk Manager of the Year® ★ ● ▲ ◆	Commercial Bonding ★ ■ ▲ ◆	Health Care Exchanges ❖ ■ ▲ ◆		Cyber Risks	RIMS BI RIMS SHOW DAILY ACORD/LOMA RISK MANAGER OF THE YEAR® AWARD BREAKFAST
RIMS Conference Report, Benefit Plan Design Trends * • • *	General Aviation Industry Risks ★ ■ ▲ ◆	Retirement Plan Options: 401(k)s	Poster/Survey: How Regulation Is Impacting Risk Management		AAMGA
Alternative Benefits Funding, Captives ★ ❖ ● ▲ ◆	Web-Based Safety Training ★ ■ ▲ ◆	Hybrid Pension Plans ❖ ■ ▲ ◆	Benefit Broker Ranking	Bermuda Market Report	CIAB Employee Benefit Leadership Forum Bermuda Captive Conference Ad Study
Catastrophe Risks, Public Risk Management ★ ● ▲ ◆ ★	Risk Mitigation ★ ■ ▲ ◆	Public Entity and Nonprofit Retiree Benefits	Property Loss Control Ranking	Commercial Property Risks	PRIMA IASA AIRMIC
Benefit Manager of the Year® ★ ❖ ● ▲ →	Human Resources Risks ★ ■ ▲ ◆	Wellness Programs ❖ ■ ▲ →	Benefit Consultant Ranking	London Market Report	SHRM IIS BENEFIT MANAGER OF THE YEAR® LUNCHEON
	Social Media Risks Risk Management Trends, * • • • * Risk Manager of the Year* * • • • • RIMS Conference Report, Benefit Plan Design Trends * • • • * Alternative Benefits Funding, Captives * • • • • • Catastrophe Risks, Public Risk Management * • • • • * Benefit Manager of the Year*	Social Media Risks Risk Management Trends, ★ ● ▲ ◆ ★ Risk Manager of the Year® ★ ● ▲ ◆ RIMS Conference Report, Benefit Plan Design Trends ★ ● ▲ ◆ ★ Alternative Benefits Funding, Captives ★ ● ▲ ◆ Catastrophe Risks, Public Risk Management ★ ● ▲ ◆ ★ Benefit Manager of the Year® ★ ● ▲ ◆ ★ Human Resources Risks ★ ● ▲ ◆	Social Media Risks Risk Management Trends, ***** **** **** **** *** ***	Social Media Risks Risk Management Trends, *** *** *** ** ** ** ** ** *	Special Reports Mid-Market Benefits Management Research/Data Poster Research/Data Poster Supplements Social Media Risks Risk Management Trends, **** **** **** **** **** **** ****

Early closing for Holiday

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Workers Comp & Safety ★ ❖ ● ▲ ◆ ¥	Strategies for Complex Claims ★ ■ ▲ ◆	Health Care Reform Compliance	Workers Comp Insurer Rankings	Workers Compensation	
Broker Trends & Profiles ★ ❖ ● ■ ▲ ◆ ¥	Brokerage Services ★ ■ ▲ ◆	Domestic Partner Benefits & Benefits Equality ❖ ■ ▲ ◆	Top 100 U.S. Brokers Top 10 Global Brokers		WORKERS COMP VIRTUAL CONFERENCE - JULY 24
Global Supply Chain Risks ★ ● ■ ▲ ◆ **	Cell Captives ★ ■ ▲ ◆	Consumer Driven Health Plans ♣ ■ ▲ ◆	Poster/Survey: Supply Chain Risks	Risk Management Technology	VCIA DMEC
Absence & Disability Management ★ ● ■ ▲ ◆	Changing Insurance Brokers ★ ■ ▲ ◆	Benefits Administration Outsourcing ❖ ■ ▲ ◆			
International Reinsurance Market, Midyear Financial Analysis ★ ● ▲ ◆ *	Electronic Insurance Placement * • • •	Direct Contracting with Health Care Providers ❖ ■ ▲ ◆	Top Reinsurers - Global and Regional	Asian Market Report	Rendez-Vous de Septembre Ad Study
Surplus Lines Report, Marine Market Report ★ ● ▲ + **	Global Risk Management ★ ■ ▲ ◆	Global Benefits Programs ❖ ■ ▲ ◆	Surplus Lines Insurers, Wholesalers, MGAs, State Tax Chart & more		NAPSLO CPCU Society IUMI E-Insurance Symposium
Attracting & Developing Talent - Risk Management & Insurance ★ ● ▲ ◆	Cyber Risk Assessment ★ ■ ▲ ◆ *	Self-Funding Benefits ❖ ■ ▲ ◆	Risk Management/ Insurance School Rankings	Best Places to Work in Insurance	
	Workers Comp & Safety ★ ❖ ● ▲ ★ ★ Broker Trends & Profiles ★ ❖ ● ■ ▲ ★ ★ Global Supply Chain Risks ★ ● ■ ▲ ★ ★ Absence & Disability Management ★ ● ■ ▲ ★ International Reinsurance Market, Midyear Financial Analysis ★ ● ▲ ★ ★ Surplus Lines Report, Marine Market Report ★ ● ▲ ★ ★ Attracting & Developing Talent - Risk Management & Insurance	Workers Comp & Safety ★ ★ ● ▲ ★ ★ Broker Trends & Profiles ★ ★ ● ■ ▲ ★ ★ Global Supply Chain Risks ★ ● ■ ▲ ★ ★ Absence & Disability Management ★ ● ■ ▲ ★ International Reinsurance Market, Midyear Financial Analysis ★ ● ▲ ★ ★ Surplus Lines Report, Marine Market Report ★ ● ▲ ★ ★ Attracting & Developing Talent - Risk Management & Insurance Cyber Risk Assessment	Workers Comp & Safety ★ ★ ● ▲ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★	Workers Comp & Safety **** Broker Trends & Profiles *** Broker Trends & Profiles *** Cell Captives *** Changing Insurance Brokers Management *** Absence & Disability Management *** Changing Insurance Brokers Brokers Changing Insurance Brokera Complex Claims Consumer Driven Health Plans Changing Insurance Brokers Changing Insurance Direct Contracting with Health Care Providers Colobal Analysis Colobal Benefits Programs Colobal Analysis Changing Insurance Colobal Benefits Programs Colobal Benefits Programs Colobal Benefits Programs Colobal State Tax Chart & more Cyber Risk Assessment Cyber Risk Assessment Cyber Risk Assessment Cyber Risk Assessment Cyber Risk Assessment	Special Reports Mid-Market Benefits Management Research/Data Poster Research/Data Poster Supplements Workers Comp & Safety ★ ■ ▲ → Broker Trends & Profiles ★ ● ■ ▲ → Brokerage Services ★ ● ■ ▲ → Complex Claims ★ ■ ▲ → Consumer Driven Health Plans Consumer Driven Health Plans Changing Insurance Brokers Changing Insurance Brokers ★ ■ ▲ → Changing Insurance Placement Health Care Reform Compliance Consumer Driven Health Plans Poster/Survey: Supply Chain Risks Poster/Survey: Supply Chain Risks Poster/Survey: Supply Chain Risks Top Reinsurers - Global and Regional Asian Market Report Asian Market Report Monagement Asian Market Report Monagement Asian Market Report Workers Complements Benefits Administration Outsourcing Technology Risk Management North Technology Risk Management Technology Risk Management T

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October 13 September 26 October 3	40 Under 40, Regional Broker Rankings ★ ❖ ● ▲ ◆	Broker Compensation Trends ★ ■ ▲ ◆	Key Benefit Broker Services ❖ ■ ▲ ◆	Regional Broker Rankings	Business of Better Brokering - Broker Supplement	CIAB Insurance Leadership Forum Baden-Baden 40 UNDER 40 REGIONAL EVENTS
October 27 October 10 October 17	Reinsurance Trends & Issues ★ ● ▲ ◆	Professional Liability: Medical Malpractice ★ ■ ▲ ◆	Voluntary Benefits: Dental & Vision	Reinsurance Broker Rankings	Voluntary Benefits	PCIA Conference PCI SHOW DAILY ASHRM PLUS Annual Conference
November 10 October 24 October 31	Construction Risk Management ★ ● ▲ ◆ *	Professional Liability: Architects & Engineers ★ ■ ▲ ◆ **	Value-Based Benefit Plans ❖ ■ ▲ ◆	Surety Bond Insurers		IRMI Construction Risk Conference Ad Study
November 24 November 7 November 14	Retirement Benefits & Pensions ★ ❖ ● ▲ ◆	Professional Liability: Insurance Brokers ★ ■ ▲ ◆ **	Employee Assistance Programs ♣ ■ ▲ ◆	Poster/Survey: Pension Benefit Trends		
December 8 November 21 November 26*	Women To Watch, Promoting Workplace Diversity ★ ❖ ● ▲ ◆	Environmental Risks ★ ■ ▲ ◆	Preparing Workers for Retirement ♣ ■ ▲ ◆	Workplace Diversity Data	Wellness Benefits	WOMEN TO WATCH LEADERSHIP WORKSHOP AND AWARDS LUNCHEON
December 22 December 5 December 12	Year In Review, People in the News, 2015 Forecasts ★ ❖ • ▲ ★ ※	Driver Safety Management ★ ■ ▲ ◆	Evaluating Employer Coalitions			

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* Additional 2014 Virtual Conferences to be scheduled

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